

Basic Coaching Conversation

Adapted from Gerard Egan's *The Skilled Helper*

Design the Mandate	Current Scenario	Preferred Scenario	Action Strategies
	1a. What is going on?	2a. Design the future	3a. Work the ways to get there
	1b. What is really going on?	2b. Create definition	3b. Recognize the resources
	1c. Focus - leverage	2c. Test the commitment	3c. Agree on the plan